

 **DELTA** *Energy Systems*

台達電子



**DELTA Energy System (P) Ltd.**  
**INDIA**



# Our Mission

To provide innovative energy-saving products  
for a better quality of life

## Delta Culture

*Be Bold pursuing change and build a sustainable organization*



- **Customer Satisfaction**

Fully understand and fulfill customer needs.

- **Quality**

Do the things right at the first time.

- **Innovative**

Anticipate trends and develop competitive products.

- **Teamwork**

Maintain effective communication, delegation and collaboration.

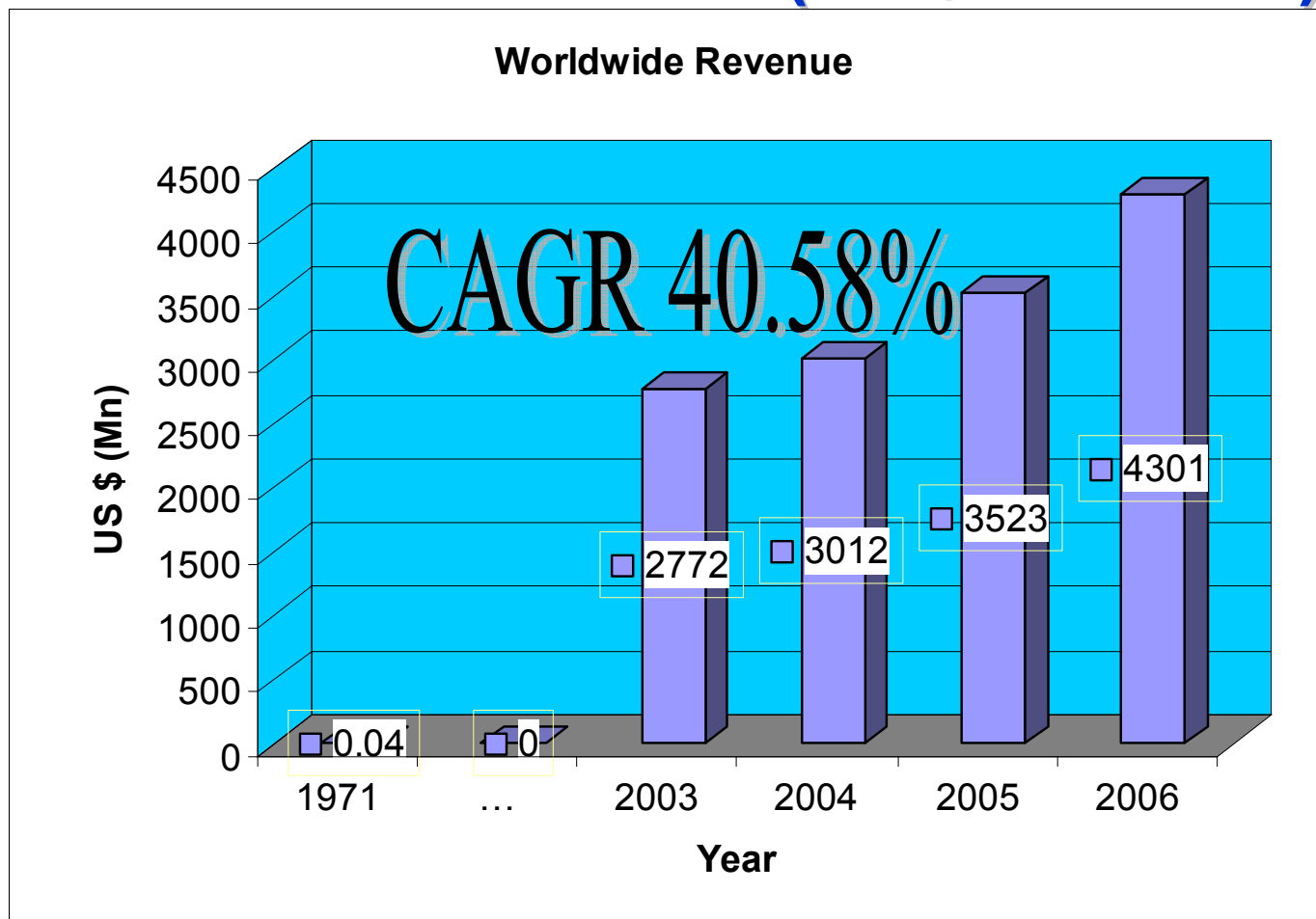
- **Agility**

Act quickly in a rapidly changing environment



# Worldwide Revenues

(US\$ Millions)

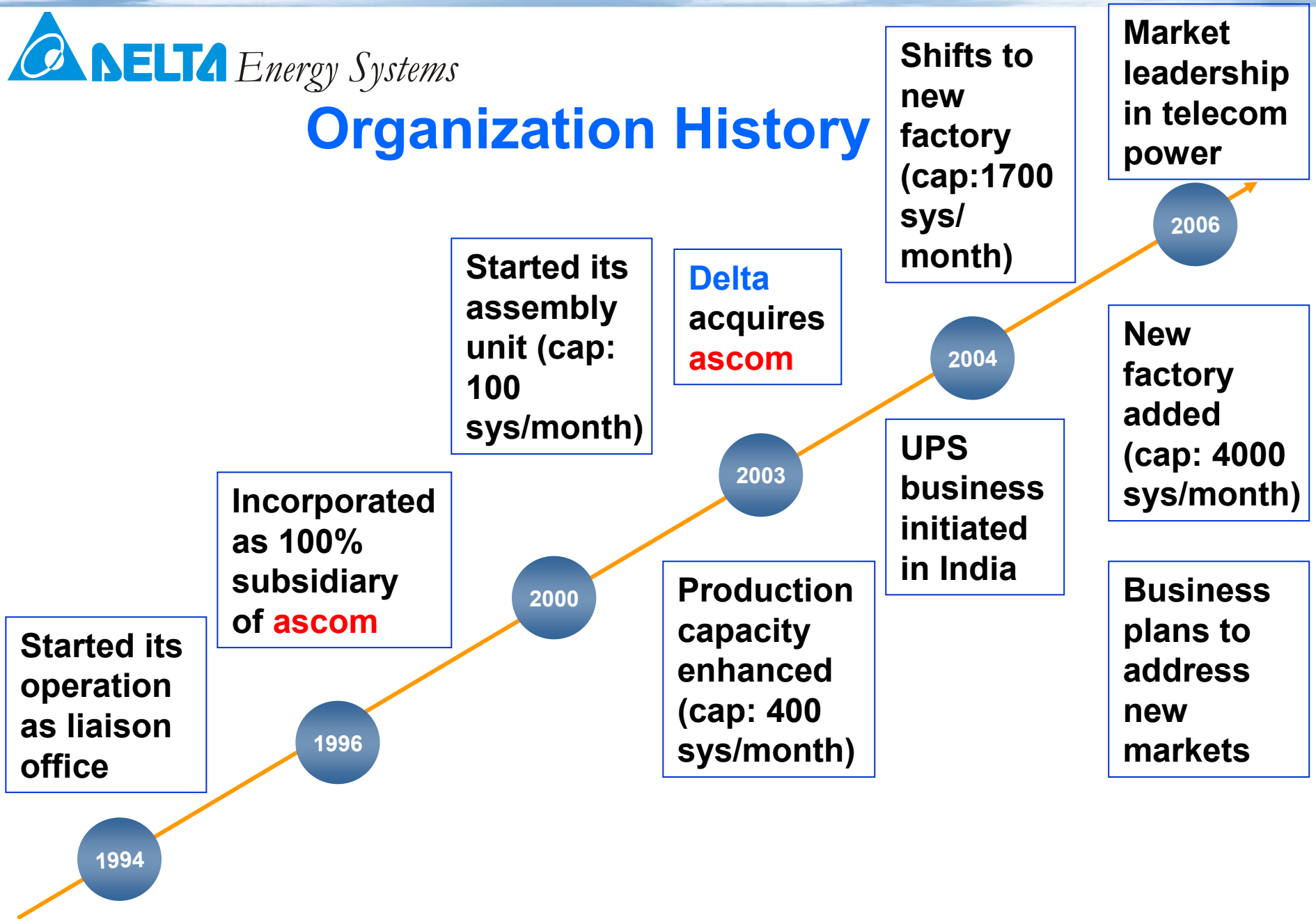


## DES India



- Number of Employees: 147
- Market Leader in India
- Revenues 2006: US\$ 46 Million
- Headoffice & factory located in Gurgaon, NCR
- Wide Products Range
  - Telecom Power Systems
  - UPS
  - Components
  - Display units

# Organization History

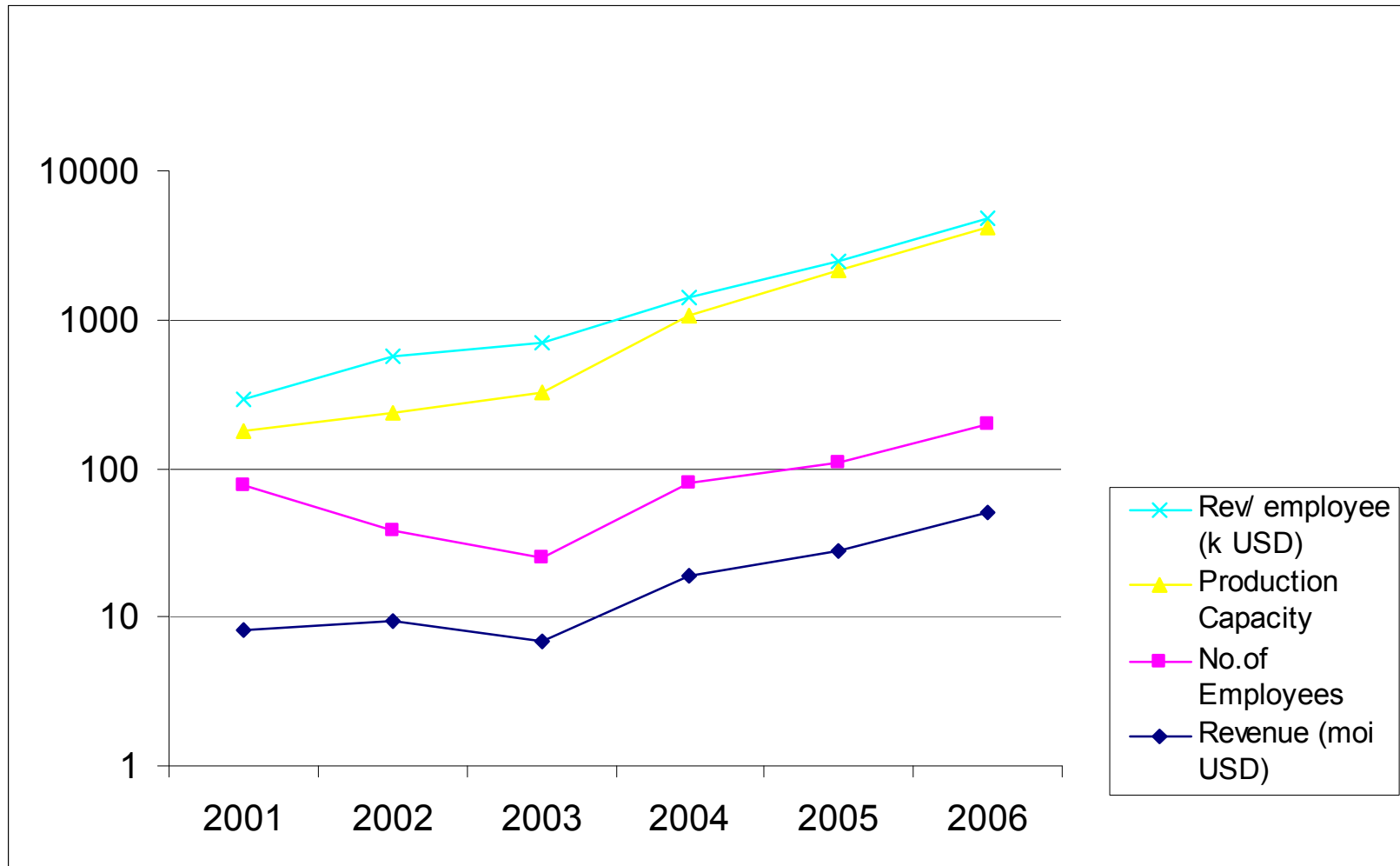


# Our Offerings

- Telecom Power Systems
- UPS
- SPS
- Components
- Visual Display Units
- Solar Power



# Achievements



## Our Manufacturing Capacity

- **Largest DC power systems manufacturing facility in India**
- **ISO 9001:2000; ISO 14001:2004**
- **DOT certified (dept. of telecom)**
- **High mix production**
  - Flexible production capabilities to meet our customers needs
  - Customer-specific production methods and technologies
  - Centrally Located: Gurgaon, India
- **High volume production**
  - Assembly & production flexibility
  - Capacity: 4000 systems/month
  - Quick turn around time to market
- **Other Capabilities**
  - Mechanical Designing
  - Thermal Engineering
  - Design Centre for outdoor power systems
  - Repair centre for Rectifier modules



## Our Strengths

- Experienced & aggressive team
- Established platform with local market knowledge
- Strong presence in the telecom segment
- Countrywide presence / reach
- Established network of distributors & service partners
- Local assembly & customization capabilities

## Organization's Commitment towards Quality

**Vision :** We aspire to be the most admired “power solutions company” with leadership position by continuously striving to expand our product, industry & geographical horizons with core focus on improving our processes, innovation, product quality, professional services and solutions, thereby creating value for our customers, employees and share holders

**Mission:** To Create a Centre of Excellence in Manufacturing power systems.

**Quality Policy:** Delta Energy Systems is committed to continuously improve its performance by timely delivery of Cost Effective Products & Solutions of High Value with Latest Features, meeting the requirements of its Valued Customers. This shall be achieved by adhering to the Quality Management System.



ISO 9001: 2000

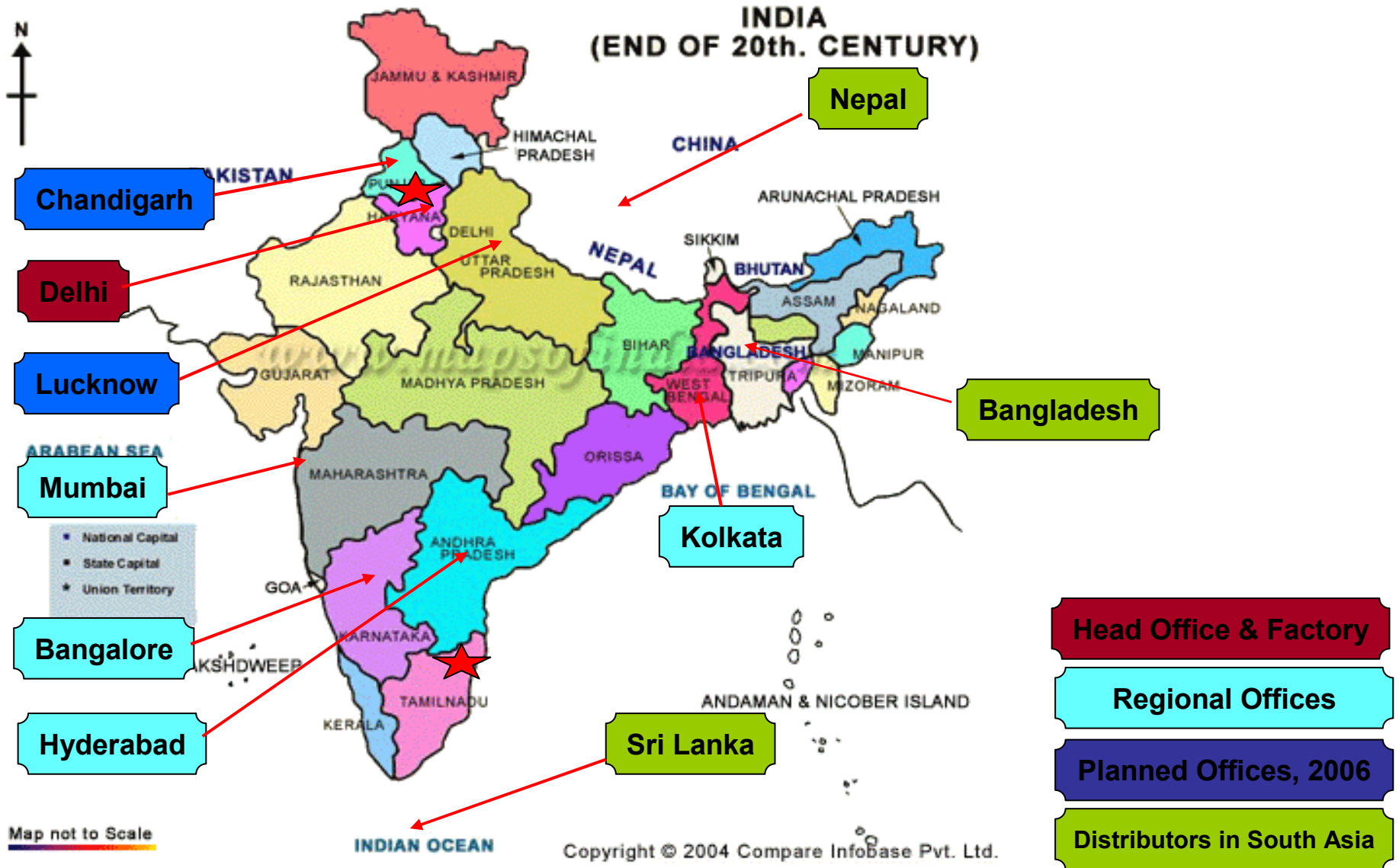


ISO 14001: 2004



OHSAS 18001:1999

# Addressable Territories



# Major Clientele



-  AEGIS
-  Aster
-  Telecom Tower & Infrastructure
-  Bharti
-  Idea
-  Ericsson
-  Hutch
-  Motorola
-  Nokia + Siemens
-  GTL
-  TVS
-  Tower Vision
-  VSNL
-  ZTE
-  Exports

## Why Choose Delta?

- Market Leader
- Dedicated R&D support
- Flexibility and technical excellence
- High Capacity
- Wide Product Range
- Competitive Pricing
- Customized Solution
- High Quality state of the art Products
- Turnkey Solution provider





**THANK YOU**